



CALIFORNIA CHARTER SCHOOLS ASSOCIATION

Advocacy • Quality • Resources

Jed Wallace

Incoming Chief Executive Officer

WORK EXPERIENCE

April 2004 to Present

CHIEF OPERATING OFFICER

High Tech High
San Diego, CA

- Oversee operations of organization which has grown from \$5M to \$23M in annual revenues, from 600 students to 2800 students and from 50 to 300 staff in five years.
- Managed central operations staff of 12-19 (depending on state of organization) responsible for supporting existing schools and establishing new schools. Central staff provide comprehensive suite of supports to schools including financial and back office supports, facilities development and management, IT design and implementation, website design and management, legal compliance, pupil accounting and student information systems, marketing and admissions, professional development and program support and program evaluation.
- Oversee development of school facilities, including \$71M in school projects for schools which at full enrollment will serve approximately 3200 students. Average student seat cost is 1/3 the cost of other public school facilities projects. Development includes the equipping of schools with FF&E and all information technology systems.
- Drove effort to secure \$46M in new financing for school facilities, including \$23M in tax exempt bond financing and \$23M in New Market Tax Credit financing.
- Led grassroots effort to recruit additional low income students to HTH, using contacts in charter schools and broader San Diego community. Initiative has tripled FRL eligibility rate (from approximately 10% to 30%) at HTH schools over four year period.
- Responsible for design and implementation of key strategic initiatives which distinguish the organization including:
 - **May 2004** – HTH becomes among first charter schools in California to achieve LEA status for purposes of special education, which currently generates approximately \$2.8M in surplus funding annually and provides HTH full autonomy to implement program widely recognized for innovation.
 - **August 2004** – HTH becomes the first charter school organization in the State of California to receive authority from the California Commission on Teacher Credentialing to credential teachers. Program has now trained approximately 70 new teachers about 2/3 of whom are math, science or engineering teachers.
 - **January 2005** – HTH becomes the first charter school organization authorized by the State Board of Education to operate a "Statewide Benefit Charter," allowing HTH to open schools across the state without further approval.



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- **April 2006**, an entity established by HTH wins an allotment of \$35M in New Markets Tax Credits from the United States Treasury. Allotment won during period when only 6 California entities were awarded.
- **January 2007**, HTH receives from Bureau of Post Secondary Education authority to open the HTH Graduate School of Education – the first new such school to open in California in more than 20 years.
- Serve as primary support to CEO on fundraising efforts which have secured more than \$60M in new private philanthropy, including commitments from the Bill and Melinda Gates Foundation, the James Irvine Foundation, the Ron Simon Family Foundation and many other major foundations as well as from several high net worth individuals. Have also been directly responsible for the securing of nearly \$40M in public grant funding including \$35.4M in highly competitive Proposition 1D facilities funding.
- Serve as primary liaison overseeing relationship with HTH's four corporate boards, including working closely with Chairman and CEO to develop agendas and plan meetings. Also have provided significant support in board development, identifying and cultivating new trustees.

November 2003 to April 2004

EXECUTIVE DIRECTOR

High Tech High Learning Network
San Diego, CA

- Earlier oversaw organization's initiative (supported by Gates Foundation) to enable the opening of 11 HTH-inspired schools in communities across the United States. Served as chief architect designing performance requirements and accountability measures as well as the broad range of technical assistance, professional development and other program support offered to network sites over the first three years of operations.
- Promoted to COO of High Tech High after 5 months at the organization.

2001 to 2003

SPECIAL ASSISTANT TO SUPERINTENDENT ALAN BERSIN

San Diego Unified School District
San Diego, CA

- Enforced accountability for low performing charter schools including led successful effort to overcome wide political opposition to closing a highly visible but poorly performing charter school.
- Coordinated district's response to NCLB including serving as lead drafter and implementer of required LEA plan for meeting newly identified federal performance goals – a plan which articulated district-wide instructional, fiscal and personnel strategies for district's 175 schools serving over 130,000 students.
- Adjusted school choice programs, informing over 100,000 parents of new rights under



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NCLB and offering specific choice options to over 41,000 students.

- Drove a number of special projects for the superintendent including applications to funders and programs such as the Public Educational Leadership Program (PELP) project at Harvard.
- Served as Charter School Liaison overseeing all district charter schools. During tenure, charter schools grew from 17 to 25 schools, serving over 10,000 students.
- Developed a toolkit of resources for district management of charter schools – a toolkit which was subsequently cited by the National Association of Charter School Authorizers as model documents for other authorizers nationwide. Resources within the toolkit included:
 - Charter School Policy and Guidelines, which established petition standards and oversight expectations.
 - A template Charter School Memorandum of Understanding (MOU), which governed fiscal and legal matters and service provision between the district and charter schools.
 - An Accountability Contract which identified performance expectations for charter schools in the areas of student achievement and fiscal management and which specified consequences for schools failing to meet expectations.

1993 to 2000

CLASSROOM TEACHER

Bilingual - English/Spanish

Hooper Avenue Elementary School

Los Angeles, CA

- Provided instruction to 4th and 5th graders at 2100-student school in South Central Los Angeles. School was 2nd lowest API-ranked school in LA County. Served as mentor teacher.

1995 to 2000

CO-FOUNDER AND DIRECTOR

The Family Strand "School-within-the-School"

- Managed team of 10 teachers educating 220 students. Increased parent participation, eliminated teacher turnover, and raised test scores by 20 percentile points above school-wide averages.
- Facilitated the adoption of proven model to over half of the rest of larger school, working with 60 teachers providing instruction to over 1300 students.
- Led Hooper Avenue to apply for charter status based upon success of proven Family Strand model. Oversaw all aspects of charter movement. Drafted School Design Plan and Initial Budget outlining \$14 million in annual expenditures. Forged 66-teacher



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coalition which ratified plan.

EDUCATION

- 2002 Kellogg School of Management, Northwestern University, Evanston, IL
M.B.A., Statistics, Organizational Behavior and e-Commerce
- 1992 University of California, Los Angeles, CA
Master of Fine Arts, Playwriting
- 1988 Edmund A. Walsh School of Foreign Service, Georgetown University,
Washington, DC
B.S., Foreign Service

DISTINCTIONS

BROAD FOUNDATION RESIDENCY IN URBAN EDUCATION

- Served as contributing “test case” for now nationwide program.
- Appointed to serve as Associate Resident in Inaugural Cohort.
- Selected to offer opening remarks for commencement of program.

FELLOW – JAMES IRVINE FOUNDATION FUND FOR LEADERSHIP ADVANCEMENT

- Program designed to support development of promising leaders of nonprofit organizations in California.
- Received \$75,000 Award from foundation to support professional development.
- One of six leaders chosen from across California.